

Document
handling made 7x
faster

LINET

Case Study



Canon

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Document handling made seven times faster

Many companies are searching for ways to improve their document workflow. LINET, a leading manufacturer of hospital and care beds, was no exception. Their main requirement was to manage extensive technical documentation, including drawings. The chosen solution also proved effective for managing everyday office documents.

From Paper to Therefore™

Since LINET was founded in 1990, the way technical documentation was handled hadn't changed much. Designers would pass their paper drawings to engineers for review via a drop box. If there were comments, the drawings were returned the same way. Once approved, the drawings went to the technical department assistant for archiving and logging in Excel. The whole process was slow and prone to errors. It was clear the system needed an upgrade.

Selecting a new system was a demanding process that took over a year. LINET evaluated not just costs but also a range of other factors: user-friendliness, compatibility with existing technology, the ability to customize with help from internal IT engineers, and handling various types of documents, not just technical drawings. During this time, the team reviewed around ten products. Ultimately, the choice was clear: Canon's Therefore™ system. Unlike its competitors, it met all requirements, including support for high document volumes, different workflows, and adaptability. The team also appreciated its simplicity, which makes system management transparent.

"One of the key benefits of adopting Therefore™ has been a dramatic reduction in the time and errors associated with document management. Previously, processing a single drawing took about two weeks, which complicated some projects," says Vlastimil Jahoda, Head of Technology at LINET. "With the new document management system, the average is down to five business days, and in most cases, it doesn't take more than a single work

day. Thanks to this dramatic reduction, we're now able to respond much more quickly to special requests in both development and production."

The implementation process went just as we'd hoped. Canon was able to provide a comprehensive environment, including hardware supplied by an accredited Canon partner

—VDC Office Technology, which matched the requirements of our final solution and allows for future expansion. Selected employees started out in a test environment, where over about two weeks they tried out all the necessary features. Once the system was verified, fine-tuned, and all formalities were sorted out, LINET launched Therefore™ into full operation in October 2013.

"I was really impressed by the approach taken by Canon's implementation team. We had no previous experience with this type of software, and defining our exact requirements at the start was tough. We often had to improvise, but Canon's staff shared insights from other implementations and quickly adapted to all our additional requests," adds Vlastimil Jahoda, Head of Technology at LINET.

All your documents in one place

Today, LINET has a system that fully meets the demands for managing drawings and technical documentation. The Therefore™ platform is used not only for drafts but also for storing

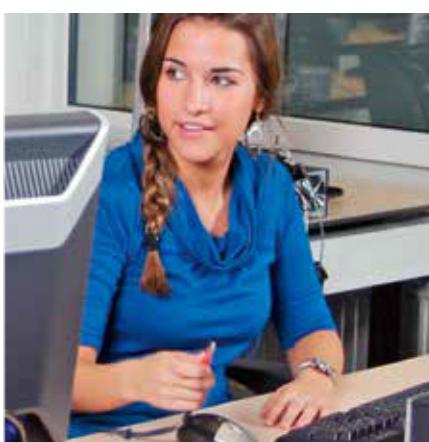
and handling a wide range of other technical and non-technical documents, from test reports and technical specifications all the way to marketing materials.

No matter the type of workflow, both users and management enjoy a robust document management system featuring detailed version tracking, change logs, and audit trails. Therefore™ utilizes a centralized document repository, making it simple to store, search, and circulate files. There's also built-in support for access control and the flexibility to make ad-hoc changes when facing unexpected situations. While certain processes—like invoicing—are still handled in standalone applications for historical reasons, the option to transfer them into Canon Therefore™ remains open.

Return on Investment in Just Two Years

Switching documents to Therefore™ dramatically sped up circulation, enabled version control, and unlocked both local and remote collaboration on files. A major advantage has been the substantial reduction in errors and time spent. Alongside these real-world benefits come financial savings, with initial calculations showing the investment pays for itself in just two years—faster than originally expected. The licensing model also supports this rapid return. LINET chose to purchase licenses that are not tied to specific users—meaning

"One of the biggest advantages of implementing Therefore™ is the significant reduction in both time and errors when handling documents.





In other words, the system allows up to a set number of users to work simultaneously at any time. On average, about 70 percent of these licenses are actively used. LINET's Therefore™ users have given high marks to the added-value services, including user and technical support. Some of the requests that came up during implementation—like special document metadata—have been incorporated by Canon in the latest Therefore™ system update.

The Therefore™ modular solution comes in various editions tailored to businesses of different sizes, and there's even a personal version for individual users. With support for the Canon MEAP developer platform, it can seamlessly connect with Canon multifunction devices, and also features an open API for integration with enterprise systems—supported platforms include SAP and Microsoft Dynamics NAV. Documents in Therefore™ can be added manually or generated automatically from other systems, such as through scanning workflows or automated email processing.

Better than expected

LINET employees work with documents in two main ways. Most staff rely on an application for the Windows operating system, built around Therefore™ Navigator, which helps them search, retrieve, organize, and sort documents. Selected users, such as colleagues from England or suppliers of marketing materials, have access to

access through a web browser. This type of remote connection uses the Therefore™ Web Access component, which also takes care of features like secure data transmission.

“Given that technical documentation comes with its own unique challenges, we didn't expect a solution that would fit our needs perfectly. But our experience so far has shown the opposite to be true. In particular, our engineers and technologists are genuinely excited about what Therefore™ brings to the table. We're very pleased with our choice of Canon's document management system,” says Monika Nižná, an engineer at LINET. Implementing Canon Therefore™ at LINET really highlights how manufacturing companies can benefit from this modern solution. Plus, managing a variety of tasks demonstrates how Therefore™ can efficiently support IT processes for handling even very different types of documents.

Alongside the practical benefits come significant financial savings. According to initial estimates, your investment will pay for itself in just two years—sooner than originally expected.

LINET spol. s r.o., part of the global LINET Group SE, stands as one of Europe's leading manufacturers of hospital and nursing care beds. The company's portfolio features solutions for intensive care, standard patient care, and specialized beds for senior living facilities and long-term care centers. LINET has maintained its reputation as a technological innovator in medical bed production for years. The company works closely with healthcare professionals and top experts from various scientific fields to keep pace with the latest trends in medical care. Each year, the main plant in Želevčice near Slaný produces about 40,000 beds. The vast majority of these are exported to over one hundred countries worldwide.